# agrosingularity

"vegetables powders for recipes"

### context

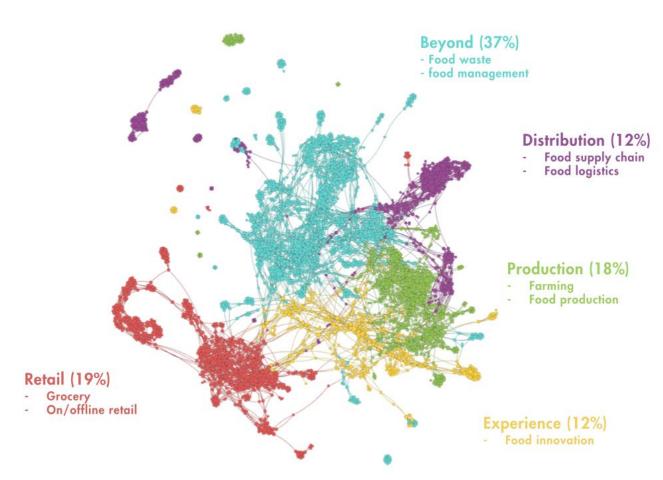
Overpopulation of 10.000M citizens in 2050.

Need to find alternative sources of food.

Sustainable production of the current productive ecosystem.







Map of 2,943 news articles about the future of food and food sustainability for the last year. Labeled and colored by topic themes.

Source: Forrester

# global trends





### solution



Decentralized platform for the production of powdered raw materials & ingredients for food, pharmacy and cosmetics industry, using primary source fresh by products



### business model

agroSingularity works like decentralized industry, selling to our customer first class raw materials & ingredients.





## IAM (impact available market)

-1.300M tn/year by-products lost.

-140.000M€ of origin value.

-500M of SME producing 80% of total of food "humanity" consume every year.





<sup>\*</sup>http://www.fao.org/food-loss-and-food-waste/es/

## TAM (total available market)

-96.000M€ global powder food production.

- Global Food Premix Market will reach over USD 1.66 Billion. CAGR of 6.5% from 2018 to 2023



### innovation process

Trend identification [consumer]

Client pull identification [demand]

Location of destriums [offer]

Product prototyping process [R+D+i]

Decentralized production [transformation]

Sale of raw materials [demand]







#### From the need of market or customer









DEL ALIMENTO FUNCIONAL

Clean

Clear

#### Top five attributes of clean label

- 38% No artificial ingredients
- 35% Fresh ingredients
- 31% Short ingredient list
- 28% Ingredient origin
- 26% Minimally processed









prototype new product



























### market scope



#### Valorization of raw materials







**Functional Food** Nutraceutic Pharma

Valorization of RM + Extraction & concentration of active ingredients











CO- Design Recipes

Valorization of RM + Concentration & Blend of active ingredients + Final Product R\* Design



# powder products



broccoli tail



artichoke leaf



garlic peel



lettuce leaf



tomato



manufacturing process

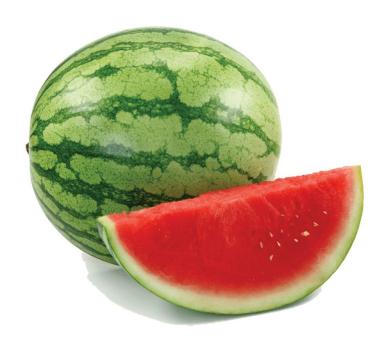
All the products are by-products fresh origin, dry and grind



# smoothie products



#### watermelon



- -100% natural
- -Suitable for use in **energy** products and nutritional supplements.
- -Origin: byproduct juice manufacturer.



# extract products



Glucoraphanin 4%



Cinarine 4%



Aliina 4%



Citrulline 4%



Lycopene 4%



manufacturing process

All the products are by-products fresh origin, dry, extract by steam drag & grind.



# carrier ingredients



### powdered vinegar



- -100& natural from beet.
- -16% alcohol, no flavours & taste.
- -Recommended as a carrier for antioxidant formulations.
- -Origin: vinegar manufacturer.





#### What is it?

**asSafe**, is a certificate, private, by which agrosingularity certifies to its customers the company's commitment in the fight against food loss and sustainable food production.

#### What benefits does incorporating it into your brand?

Using raw material certified with as Safe, provides a differential value to your product, ensuring that you actively fight to "save food" by using our raw materials & ingredients into your formulations & recipes



JUANFRA ABAD CEO

CONTACT PERSON

Position

#### AGROSINGULARITY

certifies that

## Company Mame

are using raw materials and ingredients from agrosingularity in his recipes, contributing to save fresh food



JUANFRA ABAD
CEO

CONTACT PERSON

Positio

#### What does agrosingularity certify with as Safe?

as Safe is the reason of exit agrosingularity, therefore certifies.

- 1.- All products are fresh in their origin.
- 2.- Only use unvalued products that would otherwise end up in the "garbage" or in other channels not add value to human food.
- 3.- In its transformation, in powder raw material, no chemical elements or additives have been used (annex I)
- 4.- The production and transformation is done locally, contributing to mitigate the CO2 footprint of internal logistic.
- 5.- Traceability from origin to become raw material or ingredient for use by industry.
- 6.- Incorporate this certificate, will never have any cost for your company



### Asplatform™



registration self control suppliers



certificate origin products



sanitary register agroSingularity



Non-valued products in the agricultural industry

Transforms

Products not valued in raw material



raw material with high nutritional values and proteins



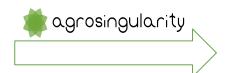
### asplatform™

### buy & transform

















#### use case

# asplatform™







build the final product













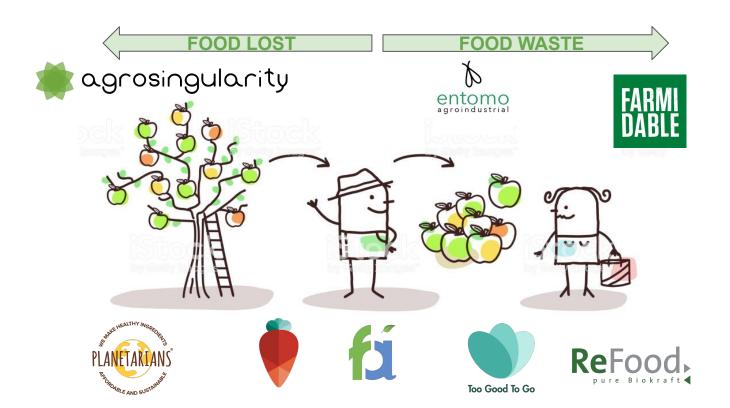
save fresh products & transport to productions units

produced under strict quality and safety standards



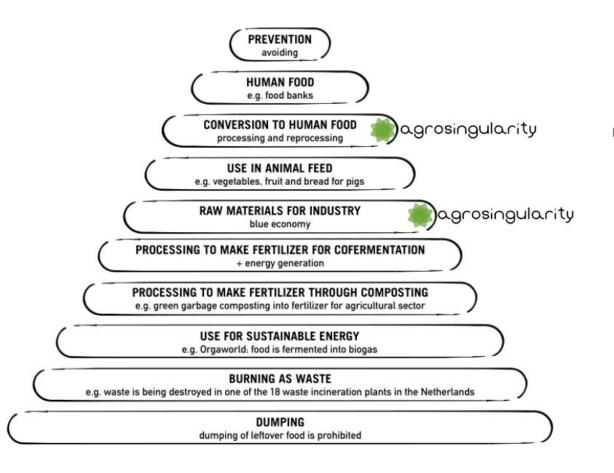


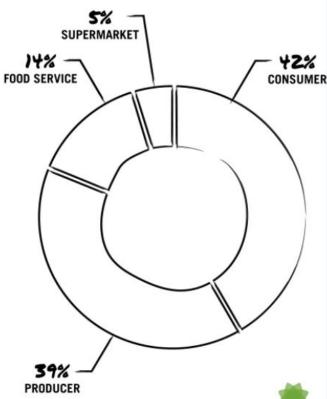
## value positioning



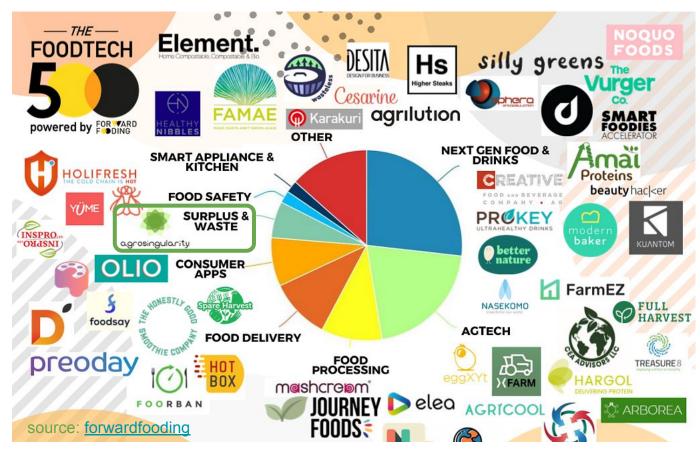


### value positioning





#### #foodtech500.



Recently we listed in the #Foodtech500list by Forward Fooding in the category of surplus & waste.

Foodtech500 collect all the companies are working in a better & sustainable world



### competitors

#### challengers









#### leaders























Ability to execute

niche players





visionaries



# #agrowarriors



Juanfra Abad



CEO

Innovation facilitator between companies and startups in international consulting, CEO of 3 startups and organizer of Startupweekend



Daniel Andreu



CMO

More than 10 years of experience in sales, marketing & operations in multinational environment. Founder a saas startup, advisor & contributor in several startups & SME companies.



Luis Rubio



CPO

Biologist, more than 15 years of experience in public and private organizations, working on R&D, food industry and food control laboratories.

# #singularityecosystem

Invested by:



A project created in business center:



Our R&D technical outsourcing:



Developing products with:





our supplies:









Our productions units:







Our clients:









